

A microscopic image showing a central, textured, purple, cone-shaped structure surrounded by numerous small, blue, spherical particles. The background is a gradient of blue and purple, with yellow and orange structures visible on the left and right sides.

NEXT-GENERATION ONCOLYTIC  
IMMUNOTHERAPY

November 2020

# Safe harbor

Any statements contained herein that are not statements of historical facts may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the advancement of our clinical trials, patient enrollments in our existing and planned clinical trials and the timing thereof, the results of our clinical trials, the timing and release of our clinical data, our goals to develop and commercialize our product candidates, our expectations regarding the size of the patient populations for our product candidates if approved for commercial use, our preliminary financial estimates as of September 30, 2020, and other statements identified by words such as “could,” “expects,” “intends,” “may,” “plans,” “potential,” “should,” “will,” “would,” or similar expressions and the negatives of those terms. Forward-looking statements are not promises or guarantees of future performance, and are subject to a variety of risks and uncertainties, many of which are beyond our control, and which could cause actual results to differ materially from those contemplated in such forward-looking statements. These factors include risks related to our limited operating history, our ability to generate positive clinical trial results for our product candidates, the costs and timing of operating our in-house manufacturing facility, the timing and scope of regulatory approvals, changes in laws and regulations to which we are subject, competitive pressures, our ability to identify additional product candidates, political and global macro factors including the impact of the SARS-COV-2 coronavirus as a global pandemic and related public health issues, and other risks as may be detailed from time to time in our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, and other reports we file with the Securities and Exchange Commission. Our actual results could differ materially from the results described in or implied by such forward-looking statements. Forward-looking statements speak only as of the date hereof, and, except as required by law, we undertake no obligation to update or revise these forward-looking statements.

### Proprietary ‘Immulytic’ oncolytic immunotherapy platform

- Intended to maximally activate the immune system against a patient’s cancer
- Intended to establish Replimune’s products as the second cornerstone of immuno-oncology
  - Systemically active - generates robust reductions of injected and uninjected tumors

### RP1 – in multiple clinical trials, with current focus on immune-responsive tumor types

- Lead indication – advanced cutaneous squamous cell carcinoma (CSCC)
  - Strong Phase 2 data (ORR and durability) from single-arm study of RP1 in combination with Opdivo
    - Expanding into CSCC patients who have failed prior anti-PD1 therapy
  - Registration-directed randomized controlled clinical trial in combination with Libtayo enrolling
- Anti-PD1 failed melanoma
  - Strong Phase 2 (ORR and durability) data from RP1 in combination with Opdivo
  - 125 patient potentially registrational cohort enrolling
- 30 patient anti-PD1 failed non-small cell lung cancer cohort expected to initiate around year-end 2020

### RP2 & RP3 – intended to treat less immune-responsive tumor types

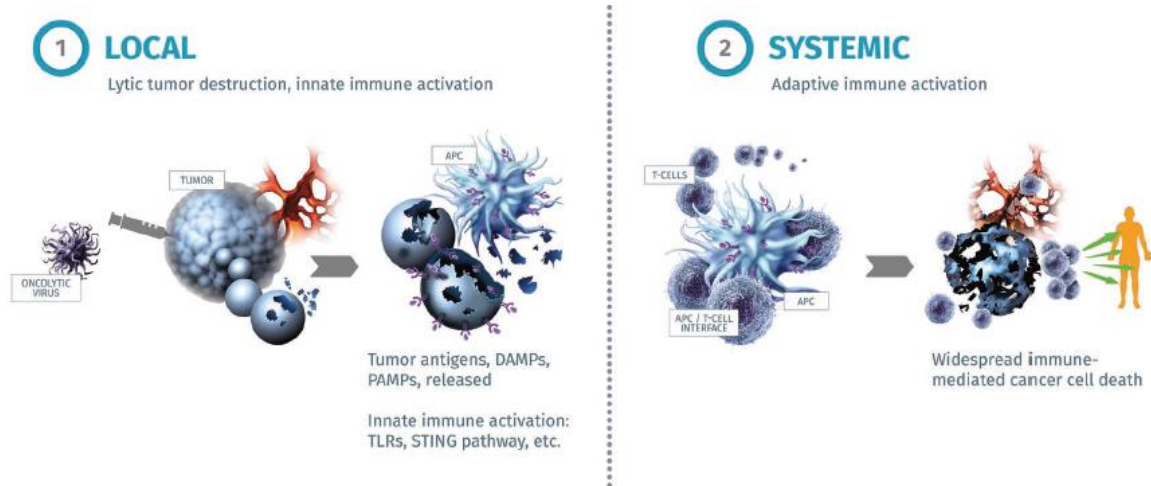
- Strong Phase 1 data (ORR and durability) with single agent RP2
  - Demonstrating utility in heavily pre-treated immune insensitive tumor types
- RP3 intended to enter the clinic by year-end 2020 (CTA obtained)

- Proforma cash, cash equivalents and short-term investments of ~\$515m <sup>(1)</sup> as of September 30, expected to fund operations into H2-2024 <sup>(1)</sup> includes net proceeds of ~\$270m from October financing

# Oncolytic immunotherapy

4

- The use of viruses that selectively replicate in & kill tumors to treat cancer
  - Highly inflammatory: Activates both innate and adaptive immunity
  - Systemically activates the immune system against the tumor antigens released
  - Can be 'armed' with additional genes to augment the natural properties of the virus with additional mechanisms of action
  - Off-the-shelf
- Single agent T-VEC is clinically validated & FDA approved



# Replimune's product design objectives & solutions

5

1. Maximize direct tumor destruction & immunogenic cell death through design and development of a virus with the best ability to infect, replicate in & kill tumor cells:
  - *Based on a potent new clinical HSV strain resulting from a comprehensive screen\**
  - *ICP34.5 deleted for selectivity, US11 upregulated to retain near wild type replication in tumors\**
  - *Encodes a potent fusogenic protein, increasing killing & immunogenic cell death 10-100 fold\**
  - Together providing maximal antigen presentation (‘Signal 1’)
  - *Our platform for all our product candidates from which additional transgenes are then expressed*
2. Further arm with immune activating transgenes intended to maximize T cell co-stimulation (Signal 2) & systemic immune activation (including through induction of inflammatory cytokines: Signal 3)
  - *GM-CSF – DC expansion & maturation: **RP1, RP2***
  - *Anti-CTLA-4 – block APC/T-cell feedback loop: **RP2, RP3***
  - *CD40L & 4-1BBL – Activate co-stimulation; induce inflammatory cytokines (IL-2, IL-8, IL-12): **RP3***

# Practical and comprehensive activation of a tumor specific immune response

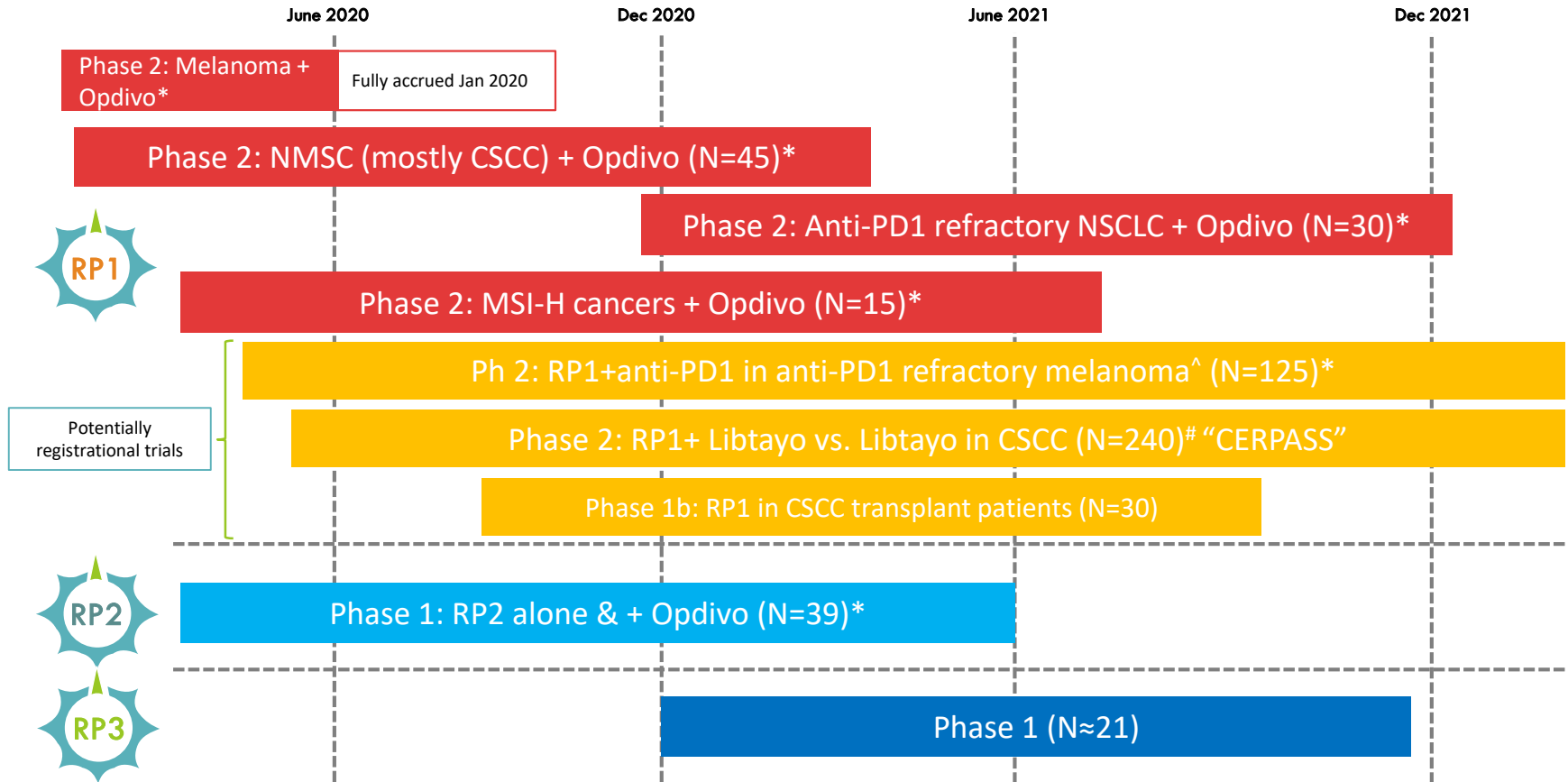
6

Our platform offers significant advantages compared to competing approaches, such as cell-based therapies, including TILs, and personalized cancer vaccines

	Replimune's Immulytic platform	Cell-based therapy (including TILs)	Personalized cancer vaccines
"Off the shelf" – no patient-specific manufacturing	✓	✗	✗
Commercially attractive COGS	✓	✗	✗
Incorporates multiple modalities (incl. innate & adaptive immunity)	✓	✗	✗
Desirable safety profile, without a high frequency of high-grade side effects including death	✓	✗	✓
Potentially applicable to nearly all patients with solid tumors	✓	✗	✗

# Replimune's development plan

7



\* Under a clinical trial collaboration & supply agreement with BMS for the supply of Opdivo – full commercial rights retained by Replimune

<sup>#</sup> Under a clinical trial collaboration agreement with Regeneron; 50:50 sharing of clinical trial costs – full commercial rights retained by Replimune

<sup>^</sup> Had confirmed progression while on prior anti-PD1 therapy; Indicated trial sizes represent target enrollment

# RP1 - Lead indication overview: CSCC

- The second most common skin cancer with  $\approx 700,000$  patients annually in the U.S.<sup>1</sup>
- Approximately 7,000-15,000 US deaths annually<sup>1-3</sup>
  - Most conservative addressable population
  - 80% of patients die from locoregional progression, not metastatic disease<sup>4,5</sup>
- Potential US market estimated at 7,000-28,000 patients annually<sup>1-4</sup>
- While effective, anti-PD1 therapy alone results in only a low rate of complete response

	Libtayo				Keytruda	Opdivo
<b>Patient population</b>	Locally advanced		metastatic		47 locally advanced + 58 metastatic	4 locally advanced, 16 locoregional, 4 metastatic
<b>Number of patients</b>	33 (per label, 2018)	78 (ASCO 2020)	75 (per label, 2018)	59 (ASCO 2020)	105 (ESMO 2019)	24 (ASCO 2020)
<b>ORR</b>	48.5%	45%	46.7%	51%	34.3%	54.5%
<b>CR</b>	0%	13%	5.3%	20%	3.8%	0%

<sup>1</sup>Rogers et al JAMA Dermatol **10** 2015

<sup>2</sup>Clayman et al JCO **23** 2005

<sup>3</sup>Mansouri et al J Am Acad Dermatol **153** 2017

<sup>4</sup>Schmults et al JAMA Dermatol **149** 2013

<sup>5</sup>Motaparathi et al Adv Anat Pathol **24** 2017





# RP1 - Lead indication: CSCC – the CERPASS study

9

- Registration-directed randomized controlled Phase 2 clinical trial in collaboration with Regeneron\*
  - 240 patients (target enrollment) with locally advanced or metastatic CSCC naïve to anti-PD1 therapy
  - Randomized 2:1 (RP1 + Libtayo vs. Libtayo alone)
  - Primary endpoint ORR
  - Secondary endpoints include CR rate, duration of response, PFS, OS
- Aim to show  $\geq 15\%$  delta improvement in ORR
  - Control arm ORR expectation based on anti-PD1 single agent data 34-51%
  - Control arm CR expectation based on anti-PD1 single agent data  $< 10\%$  at data cut off
- Aim to also improve durability and show multi-fold (2-3x) improvement in CR rate

*\* Under a clinical trial collaboration agreement with Regeneron; 50:50 sharing of clinical trial costs – full commercial rights retained by Replimune*

# Compelling activity with RP1 in combination with nivolumab in non-melanoma skin cancers, particularly CSCC

## Best response

Efficacy evaluable population (Patients with follow up scans or PD)

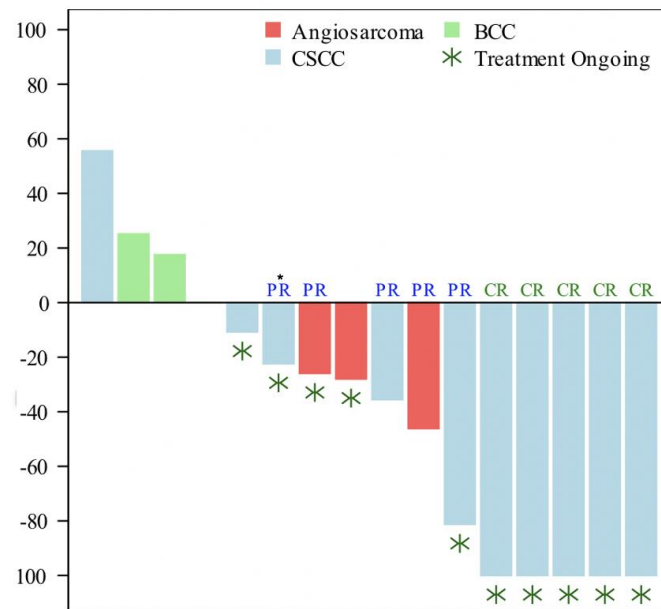
	CSCC	BCC	Merkel cell carcinoma	Angiosarcoma
Number of patients	11	3	1	3
Best overall response n (%)				
CR	5 (45.5)	0	0	0
PR	3* (27.3)	0	0	2 (66.7)
SD	1# (9.1)	2 (66.7)	0	1 (33.3)
PD	2 (18.2)	1 (33.3)	1 (100)	0
ORR	8 (72.7)	0	0	2 (66.7)
CR+PR+SD	9 (81.8)	2 (67.7)	0	3 (100)
DOR (mos.)		NA	NA	
Median	>4.66			
Range	>0.03->16.93			>0.03-NA <sup>^</sup>

\*One patient PR by clinical assessment; CT pending #Just had first scan, newly added to the denominator  
<sup>^</sup>Follow up for one patient not available post discontinuation for nivolumab-related side effects

Cohort being expanded from 30 to 45 patients to include patients who have failed prior anti-PD1 therapy

## Maximum percent tumor reduction

Patients with follow up scans



\* PR by clinical assessment; CT pending

# CSCC patient 4402-2001 - ongoing CR

11

16<sup>th</sup> June 2019  
(baseline)

1<sup>st</sup> July 2019  
(post one dose of RP1, no  
Opdivo)

16<sup>th</sup> July 2019  
(post 2 doses of RP1 & 1 dose  
of Opdivo)

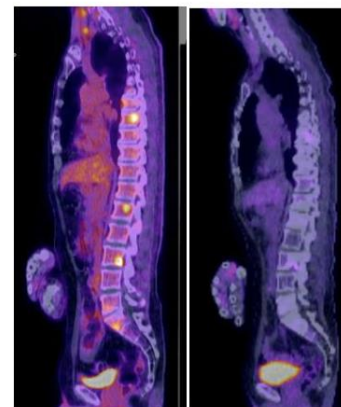
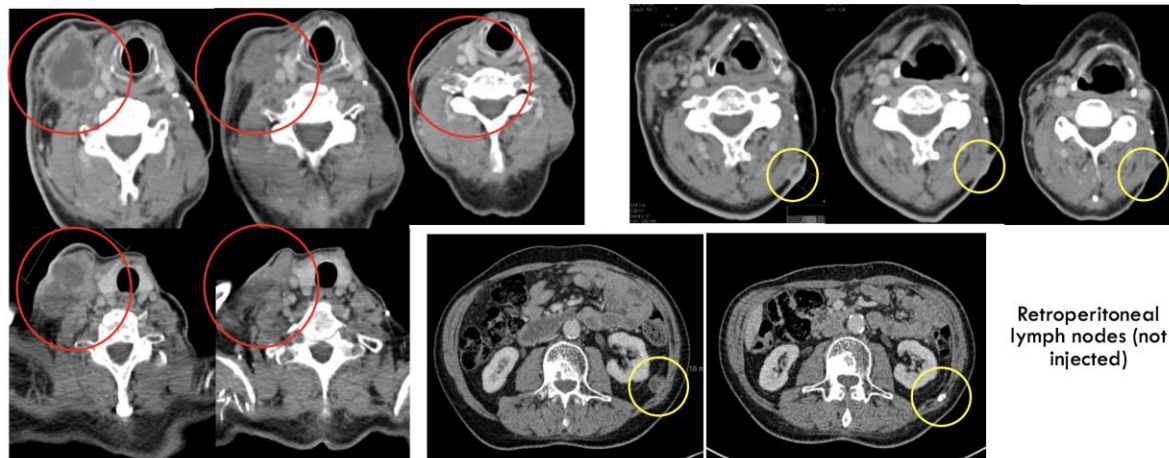


- Recurrent CSCC of the neck (bilateral), previously treated with cisplatin-based chemoradiation & six cycles of carboplatin/5-FU
- Both the large injected tumor & the smaller contralateral tumor in the neck reduced considerably before the first Opdivo dose, i.e. after the first dose of RP1

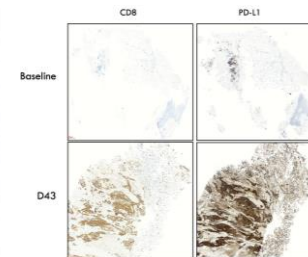
Baseline Right neck (injected)  
8 weeks 24 weeks

Baseline Left neck (not injected)  
8 weeks 16 weeks

June 2018 Feb 2020



Bone metastases



# New responses in CSCC since last reported in June 2020

12

22<sup>nd</sup> May 2020



12<sup>th</sup> October 2020



Screening



17<sup>th</sup> Aug 2020

Pt 1122-2014 - PR (clinically assessed October 12<sup>th</sup> 2020; October CT pending)

- Patient had enlarged groin node metastases that were initially injected & responded, as well as response in the distant foot tumor prior to its subsequent injection

12<sup>th</sup> May 2020  
(Baseline)

26<sup>th</sup> May 2020  
(pre Opdivo)

9<sup>th</sup> June 2020

8<sup>th</sup> September 2020



Pt 1121-2003 - CR

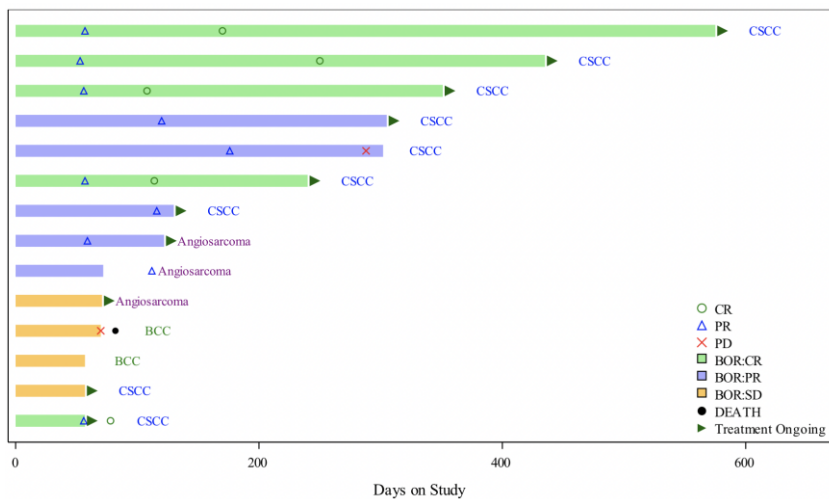
- Prior cetuximab
- Injections into left neck lesion

# Responses in CSCC remain deep & durable

13

## Duration of best response

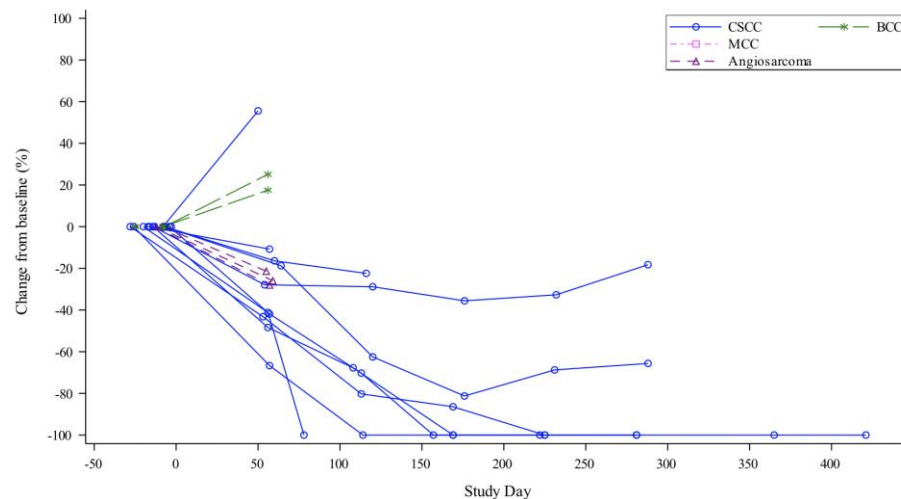
Patients with a best response of at least SD



## % Change from baseline in sum of tumor

### diameters over time

Patients with at least one follow up assessment



Based on the data to date, Replimune believes it is well positioned for success in the potentially registrational Phase 2 clinical trial of RP1 combined with Libtayo in CSCC



# Anti-PD1 failed melanoma – market opportunity

14

- Approximately half of advanced melanoma patients still die of their disease, despite multiple approved therapies now being available
  - Anti-PD1, anti-CTLA-4, combined anti-CTLA-4/anti-PD1, BRAF targeted agents
- Approximately 7,230 US deaths annually from metastatic melanoma<sup>1</sup>
- Approximately 62,000 deaths annually world-wide<sup>2</sup>
- High unmet medical need for patients who fail anti-PD1 based therapy
- 40-65% of all metastatic melanoma are primary refractory to initial anti-PD1 therapy<sup>3</sup>
- Expected response rate to continued treatment with anti-PD1 therapy following confirmed progression on single agent anti-PD1 is 6-7%<sup>4</sup>
- The expected response rate to Yervoy following failure of initial single agent anti-PD1 is 13%<sup>5</sup>

<sup>1</sup> <https://seer.cancer.gov> (2019 data). <sup>2</sup>JAMA Oncol. 2019; 5(12):1749-1768. <sup>3</sup> Gide et al Clin. Cancer Res **24** 2018

<sup>4</sup> Ribas et al Lancet Oncology **19** 2018; Hodi et al JCO **34** 2016 <sup>5</sup> Pires de Sliva et al ASCO 2020

# RP1 in anti-PD1 failed melanoma data

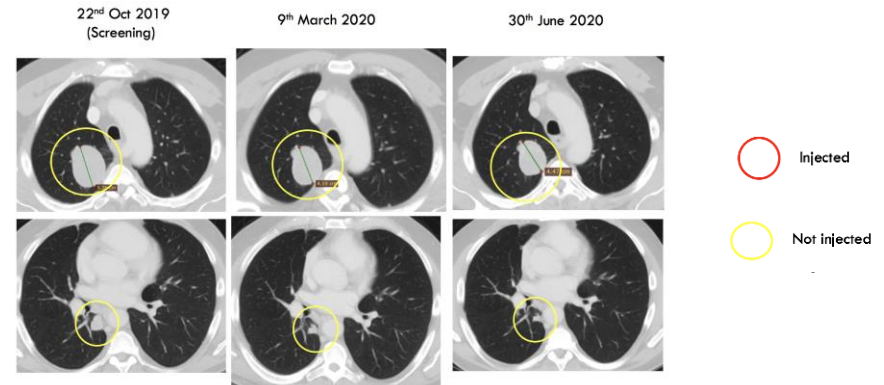
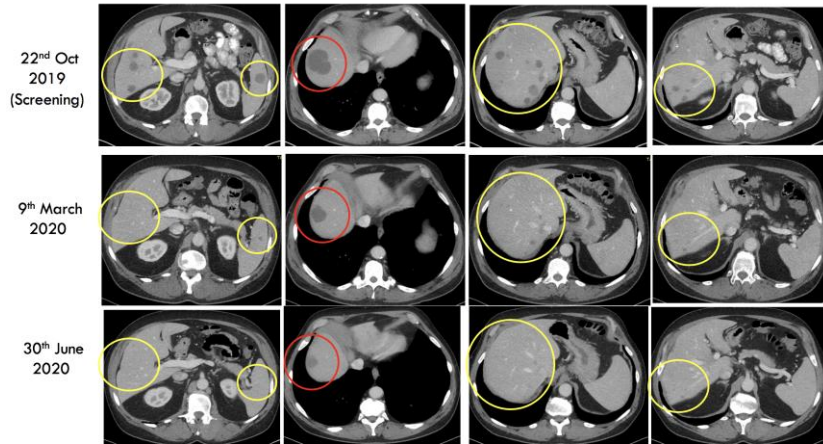
15

- October 15<sup>th</sup> 2020 status of the anti-PD1 failed cutaneous melanoma (N=16) patients dosed
  - 87.5% stage IVM1b/ M1c ; very advanced visceral disease population
  - Nine patients showed initial clinical benefit\*
  - Five patients have met the formal criteria for response; 1 CR, 4 PR
    - Four of which had previously failed both anti-PD1 and anti-CTLA-4 therapies
  - Responses are deep and durable; 80% ongoing at out to over 12 months
  - Current ORR for these patients remains at 31%
    - Of two patients that had not responded or progressed as of June 2020 data disclosure
      - One is now an ongoing surgical CR (counted as SD per study protocol definitions)
      - One remains SD, with treatment ongoing
    - Clinical data supported by biomarker data, including reversal of T cell exclusion
- Activity also seen in patients who have failed prior anti-PD1 therapy with uveal and mucosal melanoma

\*SD or better with evidence of anti-tumor activity

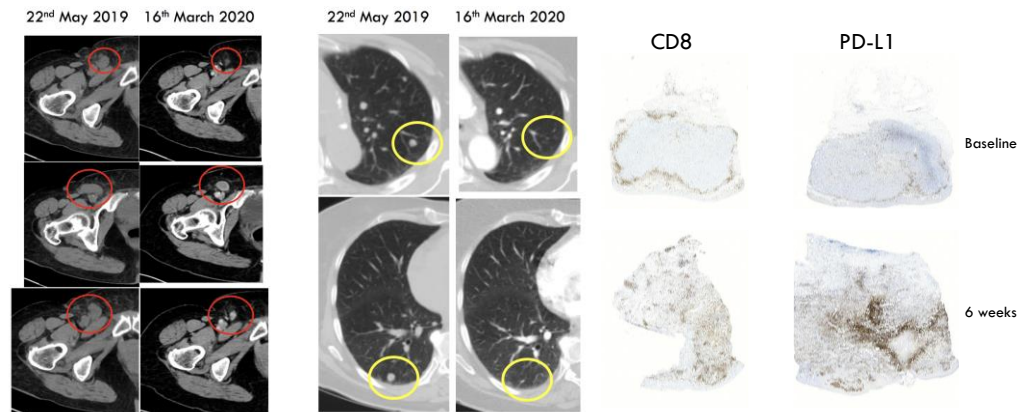
# Local & distant responses in ipi/nivo failed melanoma

16



 Injected  
 Not injected

Pt 1122-2007 – ipi/nivo failed cutaneous melanoma (ongoing PR at 11 months from first RP1 dose)



Reversal of CD8 T cell exclusion

Pt 4403-1003 – ipi/nivo failed cutaneous melanoma (ongoing PR at 16 months from first RP1 dose)

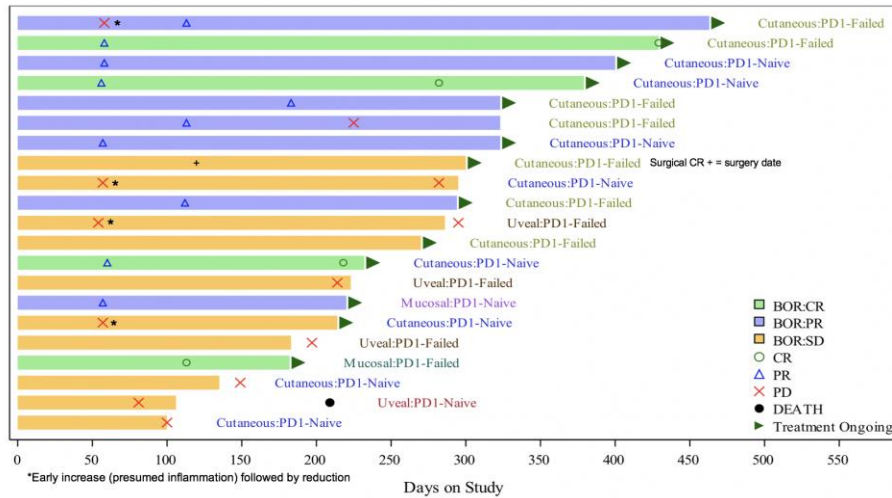


# Responses are deep & durable, including for anti-PD1 failed melanoma

17

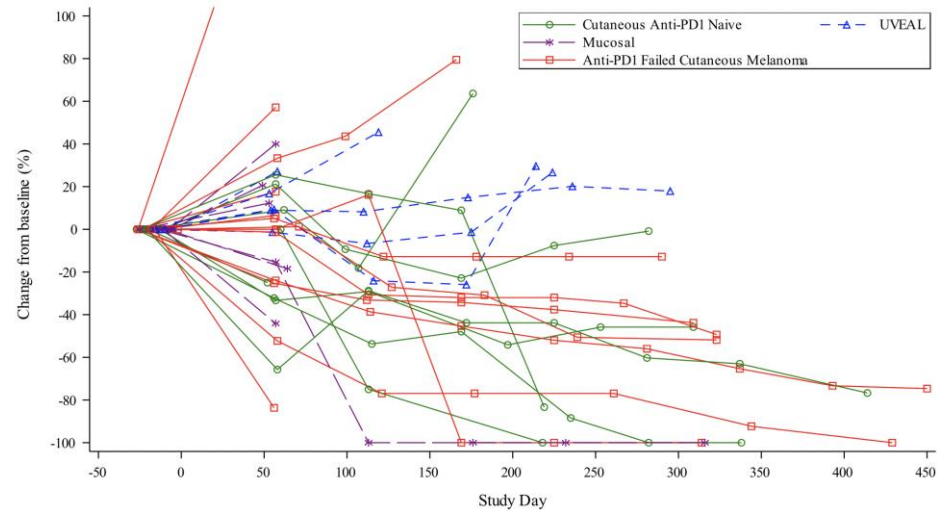
## Duration of best response

Patients with a best response of at least SD



## % Change from baseline in sum of tumor diameters over time

Patients with at least one follow up assessment



Extended clinical benefit also seen in patients with a best response of SD

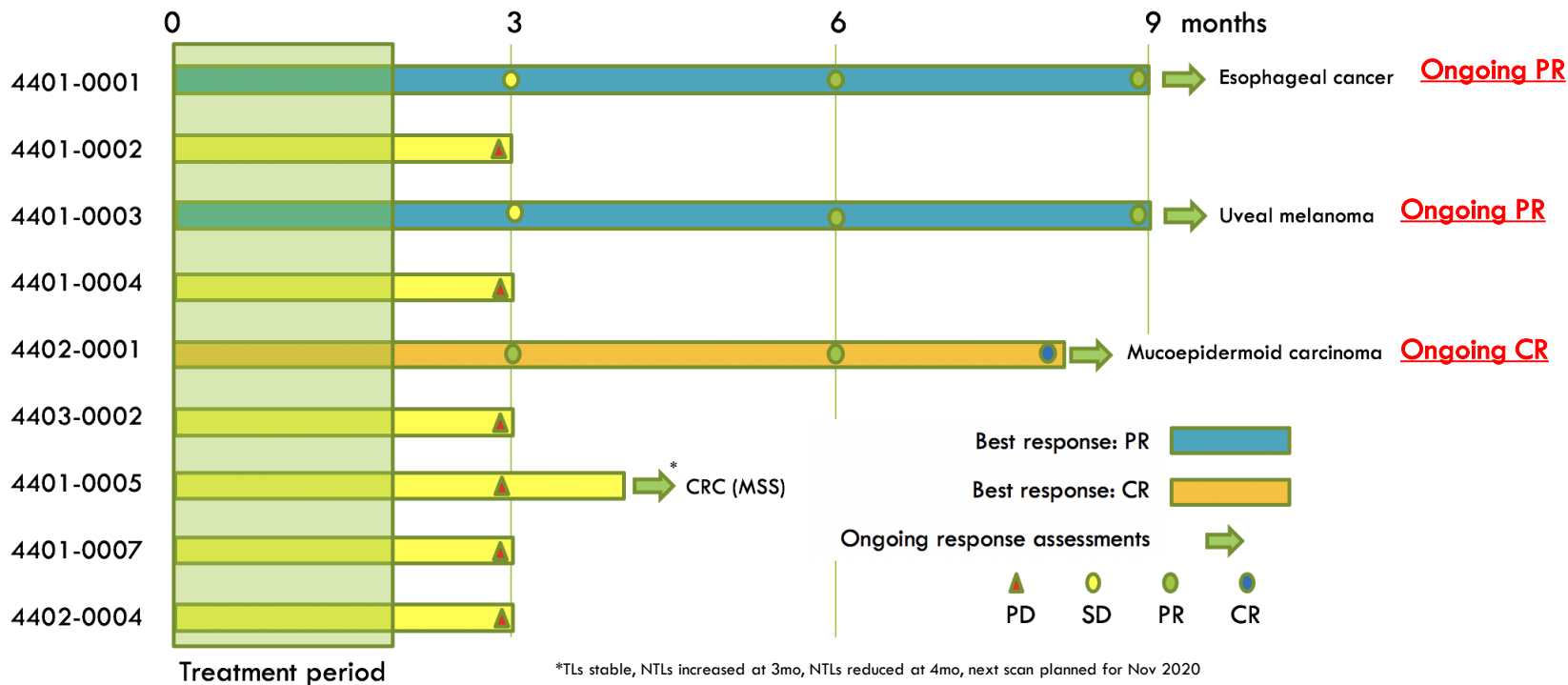
Based on the data to date, Replimune believes it is well positioned for success in the potentially registrational 125 patient Phase 2 cohort of RP1 combined with nivolumab in anti-PD1 failed melanoma

# RP2 – Single agent activity clearly demonstrated

18

- RP2 – leverages Replimune's platform to additionally express an anti-CTLA-4 antibody
- Well tolerated; side effects consistent with RP1
- Compelling single agent efficacy in heavily pre-treated patients with less immune sensitive & immune insensitive tumor types
  - CR – Mucoepidermoid carcinoma
  - PR – Uveal melanoma
  - PR – Esophageal cancer
- Kinetics of response suggests initial tumor inflammation precedes response
  - Similar pattern may be developing in a further patient
    - MSS (immune insensitive) colorectal cancer
- Responses are durable & all are ongoing with patients at between 8 & 11 months from first RP2 dose
- Treatment of patients with RP2 combined with Opdivo is underway
  - Patients not yet evaluable for efficacy but well tolerated so far

# RP2 single agent – Deep and durable responses



## Kinetics of response following treatment with single agent RP2

Other patients had advanced, heavily pre-treated uveal melanoma x2, head & neck cancer & cutaneous melanoma x2

# Patient #: 4402-0001: Mucoepidermoid carcinoma of the parotid – Ongoing CR

20

Baseline

1 month

3 months

4 months



- Prior therapies: Carboplatin/paclitaxel, bicalutamide, ceralasertib
- Cervical lymph node & supraclavicular fossa injected with 10ml  $1 \times 10^6$  pfu/ml, then 10mL  $1 \times 10^7$  pfu/ml x4 Q2W
- CR confirmed by PET scan 16<sup>th</sup> Oct 2020

# Patient #: 4402-0001: Mucoepidermoid carcinoma of the parotid – Ongoing CR

21

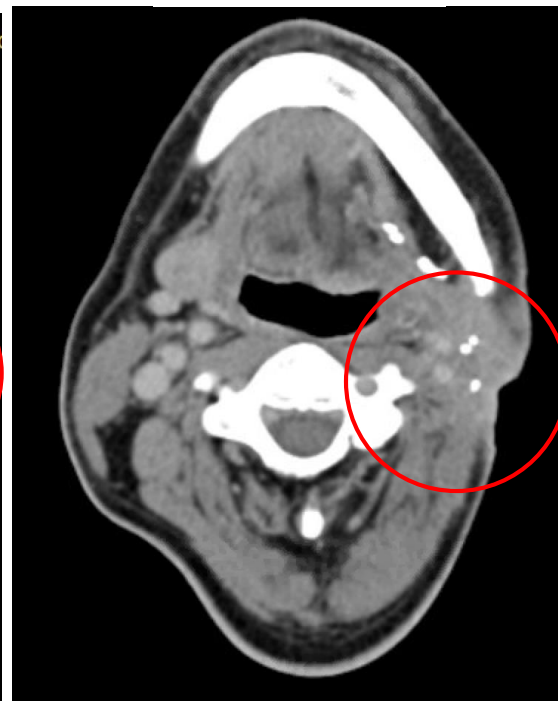
6 months



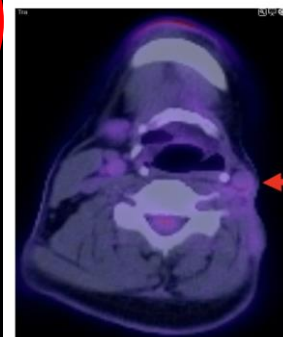
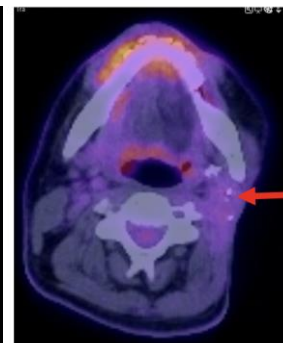
Screening



5 months



8 months  
(PET scan to confirm CR)



# Patient #: 4401-0003: Uveal melanoma (ipi/nivo failed) – Ongoing PR

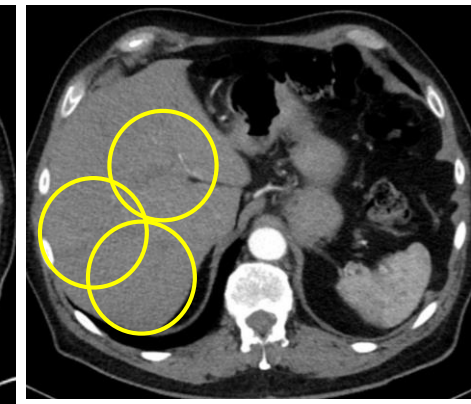
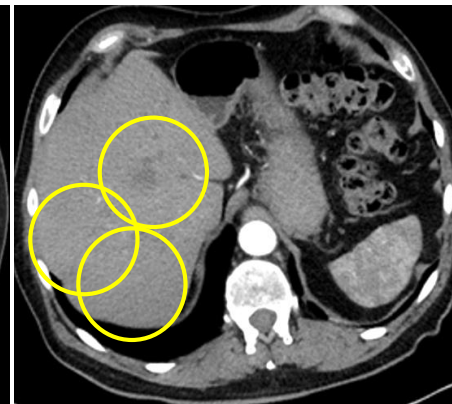
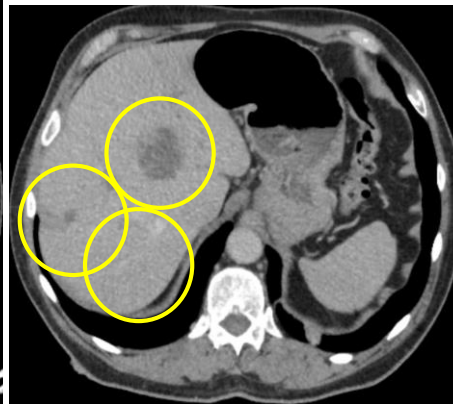
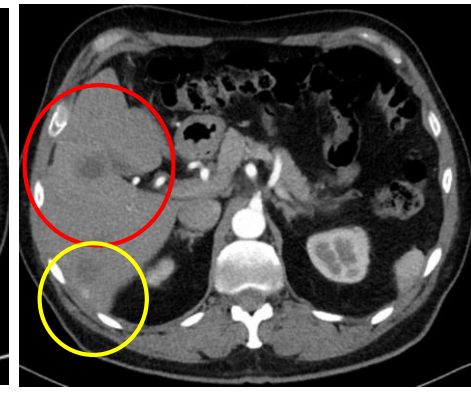
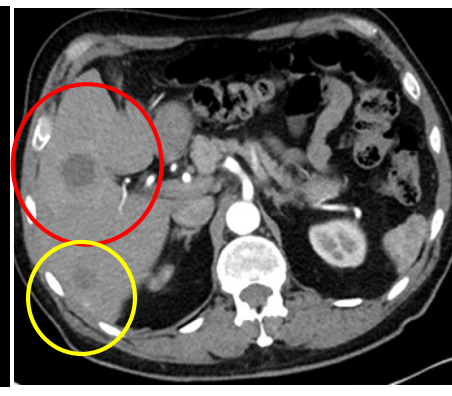
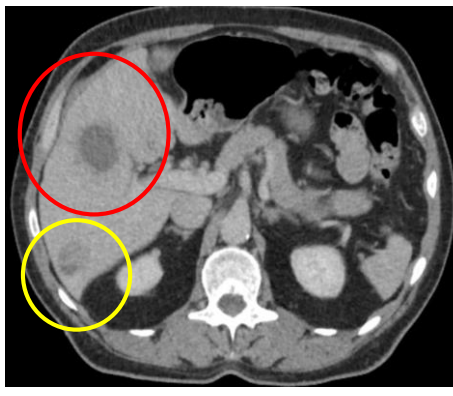
22

Screening

3 months (SD)

6 months (PR)

9 months (PR)



- Extensive liver metastases (others not shown)
- Prior therapies: Ipilimumab/nivolumab
- Largest liver lesion injected with 3ml  $1 \times 10^5$  pfu/ml, then 3mL  $1 \times 10^7$  pfu/ml x4 Q2W

 Injected

 Not injected



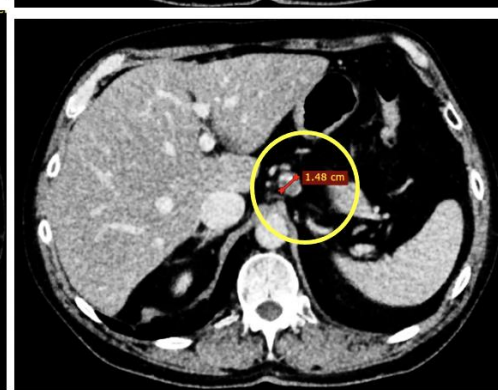
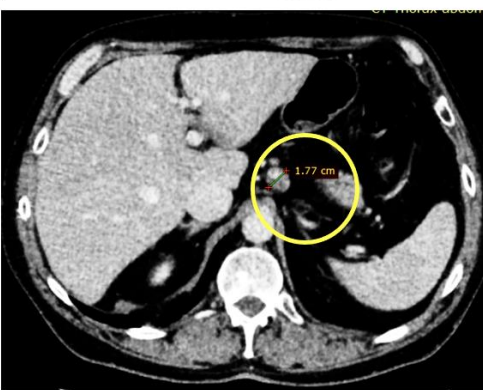
# Patient #: 4401-0001: Esophageal cancer (anti-PD-L1 failed) – Ongoing PR

23

Screening

3 months(SD)

6 months (PR; confirmed at 9 months)



○ Injected  
○ Not injected

- Liver & abdominal lymph node metastases
- Prior therapies: Durvalumab (anti-PD-L1), M6620 (ATR kinase inhibitor), capecitabine, oxaliplatin, cisplatin, chemoradiation
- Liver lesion injected with 1ml  $1 \times 10^5$  pfu/ml, then 0.5mL  $1 \times 10^6$  pfu/ml x4 Q2W

# Critical focus on manufacturing

24

- For registration directed studies & commercialization, in-house manufacturing in place
- The team has extensive manufacturing experience
- 63,000 ft<sup>2</sup> manufacturing facility constructed
  - State of the art facility
  - Fully fitted out; three tech transfer runs successfully completed
  - Scale sufficient to cover global commercialization of Replimune's products at full capacity
- Product expected to be released for use in 2021 to incorporate into clinical trials intended for registration





# Summary/Looking ahead\*

25

- RP1 - CSCC
  - Compelling data with RP1 combined with nivolumab
    - NMSC cohort expansion to 45 patients to include anti-PD1 failed patients
  - Potentially registrational randomized trial underway – primary readout expected in 2022
- RP1 - Anti-PD1 failed melanoma
  - Compelling data with RP1 combined with nivolumab
  - Potentially registrational 125 patient cohort underway – primary readout expected in 2022
- RP1 – Anti-PD1 failed NSCLC
  - Cohort to open by approx. year-end 2020
- Evidence of activity with RP1 also seen in other tumor types
- RP2 – Strong single agent data generated
  - Opens the way to immune insensitive tumor types – indication prioritization underway
- RP3 - Phase 1 clinical trial expected to initiate by approx. year-end 2020

\*COVID-19 has impacted & is expected to continue to impact accrual & therefore the number of patients from whom data is expected to be available during 2020, with average expected length of follow up also expected to be reduced.